

## Owner Occupier - summary of mortgage products available for First Time Buyers



All of these mortgage products have limited funds available and may be withdrawn at any time. Our mortgages are available to applicants aged 18 and over for properties in England or Wales. This information should be read in conjunction with the separate sheets: 'Additional Information about our Mortgages' and 'Getting a Mortgage: what you need to know' guide, which provide important information about our mortgage services.

| Product name   | Initial interest rate | Initial rate duration | Followed by our Managed Mortgage Rate currently | The overall cost for comparison is | Minimum interest rate payable | Fees (see 'Additional Information about our Mortgages')                       | Maximum loan to value (LTV) | Early repayment charges   | Product Code |
|--|-----------------------|-----------------------|---|------------------------------------|-------------------------------|---|-----------------------------|---|--------------|
| <b>Fixed initial rate - CAPITAL AND INTEREST REPAYMENT</b>   |                       |                       |   |                                    |                               |   |                             |   |              |
| 2 year fixed rate to 31/10/2019  | 1.99%                 | Until 31/10/2019      | 4.54%   | <b>4.1% APRC</b>                   | No                            | <b>Product fee:</b> £999*<br><b>Application fee:</b> £175 + valuation fee**   | 80%                         | 2% until 31/10/2018<br>1% until 31/10/2019  | XF0086       |
| 3 year fixed rate to 31/10/2020  | 2.44%                 | Until 31/10/2020      | 4.54%   | <b>3.9% APRC</b>                   | No                            | <b>Product fee:</b> £999*<br><b>Application fee:</b> £175 + valuation fee**   | 80%                         | 3% until 31/10/2018<br>2% until 31/10/2019<br>1% until 31/10/2020   | XF0088       |
| 5 year fixed rate to 31/10/2022  | 2.54%                 | Until 31/10/2022      | 4.54%   | <b>3.7% APRC</b>                   | No                            | <b>Product fee:</b> £1,499*<br><b>Application fee:</b> £175 + valuation fee** | 80%                         | 5% until 31/10/2018<br>4% until 31/10/2019<br>3% until 31/10/2020<br>2% until 31/10/2021<br>1% until 31/10/2022 | XF0090       |
| The above mortgages must complete by 01/12/2017.   |                       |                       |   |                                    |                               |   |                             |   |              |
| * <b>Product fee:</b> For loans over £500,000, the product fee will be 0.30% of the loan amount.   |                       |                       |   |                                    |                               |   |                             |   |              |
| ** <b>Valuation fee:</b> Free for properties up to £500,000. For properties above £500,000, standard valuation fee scale applies less £360 discount.   |                       |                       |   |                                    |                               |   |                             |   |              |
| 5 year fixed rate to 31/10/2022  | 2.74%                 | Until 31/10/2022      | 4.54%   | <b>3.6% APRC</b>                   | No                            | <b>Product fee:</b> £249*<br><b>Application fee:</b> £175 + valuation fee**   | 80%                         | 5% until 31/10/2018<br>4% until 31/10/2019<br>3% until 31/10/2020<br>2% until 31/10/2021<br>1% until 31/10/2022 | XF0092       |
| <b>Please note: The maximum loan amount for the above mortgage is £500,000.</b>  |                       |                       |   |                                    |                               |   |                             |   |              |
| The above mortgages must complete by 01/12/2017.   |                       |                       |   |                                    |                               |   |                             |   |              |
| * <b>Product fee:</b> For loans over £500,000, the product fee will be 0.30% of the loan amount.   |                       |                       |   |                                    |                               |   |                             |   |              |
| ** <b>Valuation fee:</b> Free for properties up to £500,000. For properties above £500,000, standard valuation fee scale applies less £360 discount.   |                       |                       |   |                                    |                               |   |                             |   |              |
| Representative example:<br>A mortgage of £97,000 payable over 16 years initially on a fixed rate for 2 years at 1.99% and then on our variable Managed Mortgage Rate, currently 4.54%, for the remaining 14 years would require 26 monthly payments of £590.31 and 166 monthly payments of £695.16, plus one initial interest payment of £164.21.<br>The total amount payable would be £132,182.83 made up of the loan amount plus interest £33,908.83 and an application fee of £175, a product fee of £999 and a mortgage exit fee of £100.<br><b>The overall cost for comparison is 4.1% APRC representative.</b> |                       |                       |   |                                    |                               |   |                             |   |              |

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| Product name  | Initial interest rate | Initial rate duration | Followed by our Managed Mortgage Rate currently | The overall cost for comparison is | Minimum interest rate payable | Fees (see 'Additional Information about our Mortgages')         | Maximum loan to value (LTV) | Early repayment charges  | Product Code |
|---|-----------------------|-----------------------|---|------------------------------------|-------------------------------|---|-----------------------------|--|--------------|
| <b>Discounted initial variable rate - CAPITAL AND INTEREST REPAYMENT</b>  |                       |                       |   |                                    |                               |   |                             |  |              |
| 3 year 2.20% discount   | 2.34%                 | 3 years               | 4.54%   | <b>3.9% APRC</b>                   | 2.14%                         | Product fee: £999*<br>Application fee: £175 + valuation fee**   | 80%                         | 3% in the first year<br>2% in the second year<br>1% in the third year  | XD0001       |
| 5 year 1.90% discount   | 2.64%                 | 5 years               | 4.54%   | <b>3.6% APRC</b>                   | 2.44%                         | Product fee: £1,499*<br>Application fee: £175 + valuation fee** | 80%                         | 3% in the first year<br>3% in the second year<br>3% in the third year<br>2% in the fourth year<br>1% in the fifth year | XD0003       |
| 5 year 1.70% discount   | 2.84%                 | 5 years               | 4.54%   | <b>3.6% APRC</b>                   | 2.64%                         | Product fee: £249*<br>Application fee: £175 + valuation fee**   | 80%                         | 3% in the first year<br>3% in the second year<br>3% in the third year<br>2% in the fourth year<br>1% in the fifth year | XD0004       |
| <p><b>*Product fee:</b> For loans over £500,000, the product fee will be 0.30% of the loan amount.<br/> <b>**Valuation fee:</b> Free for properties up to £500,000. For properties above £500,000, standard valuation fee scale applies less £360 discount.</p>   |                       |                       |   |                                    |                               |   |                             |  |              |
| <p>Representative example:<br/>           A mortgage of £125,000 payable over 13 years on a discounted variable rate for 3 years at 2.20% below our variable Managed Mortgage Rate and then on our variable Managed Mortgage Rate, currently 4.54%, would require 35 monthly payments of £930.10 and 121 monthly payments of £1,032.52 plus one initial interest payment of £248.90.<br/>           The total amount payable would be £159,011.32 made up of the loan amount plus interest £32,737.32 and an application fee of £175, a product fee of £999 and a mortgage exit fee of £100.<br/> <b>The overall cost for comparison is 3.9% APRC representative.</b></p> |                       |                       |   |                                    |                               |   |                             |  |              |
| <b>Fixed initial rate - INTEREST ONLY</b>   |                       |                       |   |                                    |                               |   |                             |  |              |
| 3 year fixed rate to 31/10/2020   | 2.94%                 | Until 31/10/2020      | 4.54%   | <b>4.3% APRC</b>                   | No                            | Product fee: £999*<br>Application fee: £175 + valuation fee**   | 80%                         | 3% until 31/10/2018<br>2% until 31/10/2019<br>1% until 31/10/2020  | XF0089       |
| <p>The above mortgages must complete by 01/12/2017.</p> <p><b>Please note: This product is only available for direct enquiries and through limited Intermediary firms. For Intermediary enquiries please call your Business Development Manager.</b></p> <p><b>*Product fee:</b> For loans over £500,000, the product fee will be 0.30% of the loan amount.<br/> <b>**Valuation fee:</b> Free for properties up to £500,000. For properties above £500,000, standard valuation fee scale applies less £360 discount.</p>  |                       |                       |   |                                    |                               |   |                             |  |              |
| <p>Representative example:<br/>           A mortgage of £150,000 payable over 15 years initially on a fixed rate for 3 years at 2.94% and then on our variable Managed Mortgage Rate, currently 4.54%, for the remaining 12 years would require 38 monthly payments of £367.50 and 142 monthly payments of £567.37 plus one initial interest payment of £375.46.<br/>           The total amount payable would be £246,181 made up of the loan amount plus interest £94,907 and an application fee of £175, a product fee of £999 and a mortgage exit fee of £100.<br/> <b>The overall cost for comparison is 4.3% APRC representative.</b></p>                           |                       |                       |   |                                    |                               |   |                             |  |              |

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| Product name  | Initial interest rate | Initial rate duration | Followed by our Managed Mortgage Rate currently | The overall cost for comparison is | Minimum interest rate payable | Fees (see 'Additional Information about our Mortgages')         | Maximum loan to value (LTV) | Early repayment charges  | Product Code |
|---|-----------------------|-----------------------|---|------------------------------------|-------------------------------|---|-----------------------------|--|--------------|
| <b>Discounted initial variable rate - INTEREST ONLY</b> |                       |                       |   |                                    |                               |   |                             |  |              |
| 3 year 1.70% discount                                   | 2.84%                 | 3 years               | 4.54%   | <b>4.3% APRC</b>                   | 2.64%                         | Product fee: £999*<br>Application fee: £175 + valuation fee**   | 80%                         | 3% in the first year<br>2% in the second year<br>1% in the third year  | XD0002       |
| 5 year 1.40% discount                                   | 3.14%                 | 5 years               | 4.54%   | <b>4.2% APRC</b>                   | 2.94%                         | Product fee: £1,499*<br>Application fee: £175 + valuation fee** | 80%                         | 3% in the first year<br>3% in the second year<br>3% in the third year<br>2% in the fourth year<br>1% in the fifth year | XD0005       |
| 5 year 1.20% discount                                   | 3.34%                 | 5 years               | 4.54%   | <b>4.1% APRC</b>                   | 3.14%                         | Product fee: £249*<br>Application fee: £175 + valuation fee**   | 80%                         | 3% in the first year<br>3% in the second year<br>3% in the third year<br>2% in the fourth year<br>1% in the fifth year | XD0006       |

\***Product fee:** For loans over £500,000, the product fee will be 0.30% of the loan amount.

\*\***Valuation fee:** Free for properties up to £500,000. For properties above £500,000, standard valuation fee scale applies less £360 discount.

Representative example:

A mortgage of £125,000 payable over 13 years on a discounted variable rate for 3 years at 1.70% below our variable Managed Mortgage Rate and then on our variable Managed Mortgage Rate, currently 4.54%, would require 35 monthly payments of £295.83 and 121 monthly payments of £472.81 plus one initial interest payment of £302.21.

The total amount payable would be £194,140.27 made up of the loan amount plus interest £67,866.27 and an application fee of £175, a product fee of £999 and a mortgage exit fee of £100.

**The overall cost for comparison is 4.3% APRC representative.**

**THE MORTGAGE WILL BE SECURED ON YOUR HOME  
YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE**

For **Customer Enquiries** please contact our dedicated New Business Team:  
Tel: 01403 272625 Email: [service@atomltd.co.uk](mailto:service@atomltd.co.uk) Website: [atomltd.co.uk](http://atomltd.co.uk)

For **Intermediary Enquiries** please contact our dedicated mortgage desk:  
Tel: 01403 272625 Email: [service@atomltd.co.uk](mailto:service@atomltd.co.uk) Website: [atomltd.co.uk](http://atomltd.co.uk)

Family Building Society is a trading name of National Counties Building Society which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

## Additional information about our mortgages

### Owner Occupier

These details should be read in conjunction with our 'Getting a Mortgage: what you need to know' guide, the relevant mortgage product brochure and our lending criteria, which provide important information regarding our mortgage services.

Should you require clarification on any point, please contact our New Business Team on the number given on the final page.

#### Loan amount and property value

Unless otherwise stated in the 'summary of mortgage products', the minimum loan we will consider is £45,000 and there is no maximum. Loans above £500,000 should be referred to us for specific agreement before submission of an application. Loans are available up to the maximum loan to values (LTVs) shown in the 'summary of mortgage products' based on the property value or purchase price, whichever is lower.

The minimum acceptable property value is £120,000 with no maximum value. This may vary depending on the product selected, please see the 'summary of mortgage products'. Excluding the Family Mortgage, applications for over 75% are only available where evidence of previous repayment history, mortgage or rental, is available (minimum 12 months).

#### Application fee\*

The application fee includes £175 to process the application and a valuation fee. The valuation fee is based on the greater of the purchase price or value of the property. The application fee is payable on application and is non-refundable.

For property values up to £500,000 the valuation fee is £0. There is a maximum of two free valuations for purchase applications and one free valuation for remortgage applications. For property values above £500,000 the valuation fee scale applies less £360 discount. There is a maximum of two discounted valuations for purchase applications and one discounted valuation for remortgage applications.

#### Product fee\*

The product fee is payable when the mortgage starts (known as completion) and is not refundable. The fee will normally be deducted from the amount sent at completion.

#### Early Repayment Charges

Where an Early Repayment Charge is shown in the 'summary of mortgage products' this applies for the duration of the initial interest rate. Excluding our Offset Mortgage, during this period capital repayments of up to 10% of the original advance may be made in each year following completion without any Early Repayment Charge being applied. If the permitted 10% capital reduction is exceeded an Early Repayment Charge will be applied based on the excess capital repaid.

This allowance is not cumulative and does not apply when the whole loan is being repaid, in this instance the charge will be incurred on the capital balance at the time of redemption (the capital balance is the balance upon which interest is charged). The Early Repayment Charge for each product is shown in the relevant table in the 'summary of mortgage products'.

#### Minimum / maximum interest rate

If the product you choose is subject to a minimum charging rate ("floor") or a maximum charging rate ("ceiling"), this is shown in the 'summary of mortgage products' and will only apply during the initial discounted or tracker period.

#### Term

The minimum mortgage term is 5 years and the maximum is 40 years. If the term chosen will extend beyond your expected retirement age please state in the application form how you will meet the repayments once retired.



### **Offset Mortgages**

You are required to open a linked Offset Saver account in conjunction with our Offset Mortgage.

You are required to select a Term Reduction or a Payment Reduction option but will have the flexibility to switch between both options. For full details, including benefits of both options, please refer to the Offset Mortgage product brochure.

There are no restrictions on making lump sum or regular overpayments that do not repay the mortgage in full. With our prior agreement, reduced monthly payments, payment holidays and a borrow back facility are allowed providing you have previously built up enough credit through overpayments. The borrow back facility is available once a month subject to seven working days' notice and for a minimum of £500.

### **Guarantor mortgages**

In such cases, we treat the guarantors as joint borrowers, aggregating their income (less existing commitments) with the borrowers' income to calculate the maximum loan available. This amount may be reduced where individual circumstances warrant it, to ensure the loan to the borrowers remains affordable.

In the event of the borrowers defaulting, the guarantors are liable for the full monthly mortgage payments due. If the loan amount exceeds 75% of the property value or purchase price of the borrowers' property, whichever is lower, a charge will be required over the guarantors' property.

The borrowers will be responsible for any additional costs incurred arising from the registration of the Legal Charge to be secured on the guarantors' property.

**Please note that with our Family Mortgage the borrowers' income alone must be sufficient to support the advance and applications will only be accepted for property purchases on a capital and interest repayment basis.**

### **Legal representatives**

There are various legal costs associated with taking a mortgage and these will be your responsibility unless the product you select includes help with the legal costs. We may be prepared to use your nominated solicitor / licensed conveyancer to act for us if they are a practice of two or more partners, directors or members regulated by the Solicitors Regulation Authority or the Council of Licensed Conveyancers and the proposed security has not been subject to conversion in the last 12 months. In circumstances where we are separately represented, we will send you the scale of fees. For the Family Mortgage we will use our own legal representative at our own cost.

### **Assistance with legal fees**

Where a product includes assistance with remortgage costs, for freehold and leasehold properties where the title is already registered, no changes to the ownership are required and the whole of the mortgage amount is for the financial benefit of all borrowers, we may use the services of a legal representative of our choice, which may be our own Legal Services Department. If you select a mortgage that uses a legal representative of our choice, it's important to note that they cannot act for you or give you any specific legal advice. For a mortgage that has assistance with legal fees, the usual legal fees including disbursements, will be paid by us.

Where we elect not to use a legal representative of our choice, we will contribute £250 towards your legal costs which will be paid to you shortly after completion of the mortgage.

For unregistered properties or where a change of ownership is needed or where the whole of the mortgage amount is not for the financial benefit of all borrowers you must nominate your own legal representative and be responsible for their fees and disbursements.

If we can also instruct your legal representative (see 'Legal representatives' above) you will be responsible for our legal expenses as well as your own and we will contribute £250 towards these costs which will be paid to you shortly after completion of the mortgage.

In any other circumstances, or to find out whether or not we can instruct your legal representative, please contact our New Business Team before proceeding further.



### **Product portability**

When moving home, your existing product terms can be transferred to your new property for an amount up to your outstanding balance. This will be subject to status, valuation, our lending criteria applying at that time and if taking out a Family Mortgage it will require family consent. If you require extra borrowing, a new product can be selected from our range for the additional sum needed. However, if you reduce your mortgage balance when you move then, where applicable, an Early Repayment Charge will be applied to the net amount repaid.

### **Buildings insurance**

You will naturally want to make sure that your home is covered in the event of damage due to fire, storm, flood, etc. and, since the property is our security for the loan, we are similarly concerned.

You must make your own insurance arrangements, subject to certain minimum requirements regarding the extent of risks included and the amount of cover.

### **Representative example**

The representative example shown on the product summary page is an illustration of a typical mortgage and its total costs.

### **Annual mortgage statement and tax year interest certificate**

In January each year we will send you a mortgage statement showing your transactions in the previous calendar year and the total of interest charged. As a chargeable additional service, we can provide a certificate of interest paid on a tax year basis.

These certificates are individually calculated on request and the current charge, which is normally debited to your mortgage account, is £20 per account per tax year. Our mortgage administration charges are shown in our Tariff of Mortgage Charges, which is enclosed with your annual mortgage statement when changes occur.

### **Financial services**

To ensure that you are fully aware of the options available for repayment of the mortgage, you should seek specialist advice.

\* Fees are non-refundable in the instance of either party withdrawing.

Impact Money Group, Impact House, 24 Carfax, Horsham, West Sussex RH12 4EB  
Tel: 01403 272625 Email: [info@impactsf.co.uk](mailto:info@impactsf.co.uk)  
Website: [impactsf.co.uk](http://impactsf.co.uk)

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Family Building Society is a trading name of National Counties Building Society which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority  
Firm Reference No: 206080 [register.fca.org.uk/](http://register.fca.org.uk/)